



**DEPARTMENT OF THE AIR FORCE
HEADQUARTERS OKLAHOMA CITY AIR LOGISTICS
CENTER (AFMC) TINKER AIR FORCE BASE OKLAHOMA**



27 Sep 06

To whom it may concern,

This letter is to show my support of the commercial sale of DigiLore's Learning Lifecycle Management® (LLM) suite of tools. Each year, the U.S. Air Force provides training and continuing education to thousands of employees from civilian workers to enlisted personnel to officers. We recognized a tool was needed that could provide us information on training development and student's performance from cradle to grave. After a formal study to determine our education and training needs, a Small Business Innovative Research (SBIR) topic was issued which contract awarded to DigiLore. The LLM suite they developed exceeded our expectations by providing the key tools we needed to take our training to the next level. Having the ability to efficiently plan and storyboard programs and courses, coordinate development teams, and provide detailed reporting from any source have made a positive impact on our training by providing better courses at a reduced cost. Furthermore, DigiLore provides tools that systematically measure ROI for training and guide our processes and future investments to improve our training efficiency.

Since using the LLM suite, we recognize that the adoption of LLM tools will be part of the next evolution in eLearning. We fully support the efforts of DigiLore with their LLM suite of products and are eager to support their on going commercialization of these products. This is an Air Force SBIR success story.

A handwritten signature in black ink that reads "Edwin W. Kincaid".

Edwin W. Kincaid
Technology Insertion Branch
OC-ALC/ENET